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Long-Term Care Leader xACSIA Partners Insurance Agency Raises \$15,220 to Help “Kill the Wicked Witch of Alzheimer’s,” Barry Steinman Reports

Oceanside, CA February 24, 2017 -- A colorful event brightened a long-term care convention on January 14 at the Sheraton Seattle Hotel. Over 100 participants wore purple capes as “wizards” to help “kill the wicked witch of Alzheimer’s,” the mind-robbing disease that afflicts millions. Their company, xACSIA Partners Insurance Agency, is one of America’s largest long-term care insurance agencies.

The gala gathering raised \$15,220 for the Alzheimer’s Association, which supports research and services to combat Alzheimer’s disease and other dementias.

This is the second year that xACSIA Partners Insurance Agency has supported the Alzheimer’s Association. They raised a similar amount last year at their conference in Austin, Texas.

Why is the company so concerned with Alzheimer’s?

“It’s one of the biggest reasons people need long-term care,” says Barry Steinman, who represents xACSIA Partners Insurance Agency in CA, OH, TX, WA. “According to the Society of Actuaries, about 25% of LTC insurance claims are due to the disease. And one in nine Americans age 65 and older are afflicted, according to the Alzheimer’s Association. And the rate jumps to one in three for those 85 and older. That’s huge.”

This puts a big burden on American households. “Families must be prepared to care for those who, for mental reasons, can no longer care for themselves,” Steinman points out. “It’s a serious national issue.”

“We’re proud to contribute to the Alzheimer’s Association,” says Steinman. “We’re also glad we can make a difference directly, through our company’s services.”

When the disease advances, a loved one may forget where they are or when to eat, or have trouble going to the bathroom, Steinman points out. “Family members must care for them personally unless a long-term care financial solution is in place -- some way of paying for professional caregiving.”

A sound plan can ease the burden, which can include lifestyle stresses and diminished earning capacity.

The solutions recommended by Steinman’s organization include traditional long-term care insurance, life insurance or annuities with long-term care riders, critical illness insurance, and other options ranging from health savings accounts to Medicare supplement plans.

Information is available from Steinman at barry.steinman@acsiapartners.com, <http://BarrySteinman.acsiapartners.com> or 760-487-8346.

Barry Steinman is a leading long-term care agent serving consumers and organizations in CA, OH, TX, WA, with colleagues covering all other parts of the country.

In California the company is known as xACSIA Partners Insurance Agency; in other states, as ACSIA Partners.

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